

CURRICULUM VITAE

1. **Family name:** Kuprienko
2. **First names:** Igor
3. **Date of birth:** 02.01.1966
4. **Nationality:** Russian
5. **Civil status:** married
6. **Education:**

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained
11/2015; ITMO University, RVC OJSC, Fitzgerald Group at MIT	Certificate on vocational training: "Innovation and Commercialization"
06/2015; ITMO University	Certificate on vocational training: "Technology broker: role and functions at University society"
10/2010; G2C project "Support to E-Government in the Russian Federation" funded by EU	Certificate: distance learning Training Course "Introduction to e-government"
04/2007; e-Governance Academy, Tallinn, Estonia	Certificate: Training Course "G2B Services – Estonian Example"
03/2007; Prodemec Consulting Oy	Certificate: Cluster Facilitator Training
07/2006; Development of Internet Based Interactive Government to Business Services in Northwest Russia	Certificate: Training Course "e-Government Services (G2B) for SMEs"
10/1998; Entreprise plc, Project SMERUS9502	Certificate; Core Group Development Programme of SME Development Agencies
Institute of Management (UK), Moscow, Russia 9/1997 – 9/1998	Certificate in Management Consulting
Chamber of Commerce and Industry of Amsterdam, 11/1994	Certificate, SME Staff Development Training Programme
International Space University, Toulouse, France 6/1991 – 8/1991	Certificate, Space Business and Management
Baltic State Technical University, St.Petersburg, 9/1989 – 5/1991	Research Engineer Diploma
Baltic State Technical University St.Petersburg, 09/1983 – 05/1989	Engineer Diploma

7. **Language skills:** competence on a scale of 1 to 5 (1 - excellent; 5 – basic)

Language	Reading	Speaking	Writing
Russian	Native	Native	Native
English	1	1	1

8. **Membership of professional bodies:**

PRIOR – Partnership for Development of the Information Society in North-West Russia

9. **Other skills:**

Computer literacy, solid managerial experience, knowledge of international business operations, experienced in consulting of local governments, Project Management

10. **Present position:** ITMO University

11. **Years within the firm:** 5 years

12. **Key qualifications:**

Mr Kuprienko has **30 years working experience in cross-border cooperation (CBC) development projects** in cross-cultural and complex environment, including **experience in NIS countries**, providing consulting and advisory services for **business development, university's and local governments' cooperation, with specific focus on Northwest Russia-Finland-Estonia-Latvia borders and Baltic Sea Region**.

Since 1994 he is responsible for interregional neighbourhood development, consultative and advisory assignments to public and private clients on various SME development aspects and Information Technology and communications issues (including system analysis, design and development, network), setting the University cooperation, setting the investors friendly environment. Due to active involvement in Tacis CBC projects as project designer, director and expert he has developed a great experience in liaising with public administrations and authorities at all levels and created several professional partnerships and **local and international networks**.

Mr Kuprienko implemented several **projects for local and regional authorities aimed to address CBC policy development on EU-NIS countries** recommendations and objectives. In most of these projects, he was involved in the development recommendations on **incentives and specific measures to stimulate Triple Helix approach involving business-university-government players**.

During 1997-2020 Mr Kuprienko was involved in number EU-co-financed Projects operating on EU-Russia cross-border environment. **The responsibilities were covering the actual design and drafting of the projects as well as participation in implementing as team leader and expert roles**.

Mr Kuprienko has gained working knowledge of the EU implementation processes and tools like PCM, Work Plan drafting, Financial Management, Visibility Guidelines, Reporting for EU program (Tacis in particular). Has developed strong analytical and communication skills as well as proven ability to conduct high-level dialog with representatives of Public Sector Organizations as well as Private Companies.

Mr Kuprienko is an expert of students' and researchers' project initiatives. He is author of training course on Methodology of Project Management, which is delivering both in Russian and English for international students as well as to researchers and faculty.

13. Specific experience in the region:

Country	Date from – Date to
Poland, Macedonia, Croatia, Slovakia, Lithuania, Estonia, Latvia, Czech Republic, Belarus Republic, Ukraine: ICECE (Innovation Centres CEEE)	June, 1991 - November, 1994
Belarus Republic, Ukraine, Moldova, Georgia, Armenia, Azerbaijan, Kazakhstan, Uzbekistan: BCC Integration Project (Tacis)	January, 1996 - February, 1998
Kyrgyzstan, Tajikistan, Uzbekistan: Business Information Review (International Trade Centre: UNCTAD/WTO)	2001-2003
Ukraine: Training on EU Project Management	2004
Finland, Estonia, Latvia: eGovernance, Innovation and Business co-operation, university cooperation, regional and interregional strategies for local authorities.	2005 - 2020

14. Professional Experience Record

Date from – Date to	Location	Company	Position	Description
From September 2016 till now	St Petersburg, Russia	ITMO University	Chief of Project Development Division	<p>Setting up the partnership network of ITMO University primary in EU and Russian Federation. Assistance in project drafting and implementation. Promotion of the university capacity in education, R&D and technology transfer. Dozen of successfully submitted projects were prepared and implemented. Design and implementation the training courses on commercial bases. Expert on innovation and commercialization projects. Design and delivery of training courses on Methodology of Project Management for students and faculty of ITMO university. Mentor at Kolarctic BRIDGE – Barents Region Initiative for Developing Growth and Employability, The Kolarctic Cross Border Cooperation (CBC) 2014–2020 Programme Project manager and expert, STARTUP CONNECT project, the South-East Finland – Russia CBC 2014-2020 Programme Project manager, BaltSe@nioR 2.0, the Interreg Baltic Sea Region Programme 2014-2020.</p>
From February 2015 till September 2016	St Petersburg, Russia	ITMO University, Faculty of Technological Management and Innovations	Deputy Dean on project management and innovations	Development of Innovative model of the operation of the Faculty. Development the new cooperation initiatives. Assistance on drafting the projects for financing by both Russian and international public and private institutions. Providing advisory services for University based innovative SMEs on commercialization and internationalization of the services. Development and implementation training programmes with international lecturers’ participation.
From January 2014 till January 2015	St Petersburg, Russia; Lappeenranta, Kotka-Hamina, Finland	BIOPHARMOS Group	Business Development expert	Consulting to BIOPHARMOS Group of companies on developing the business strategy in EU and Russia. The scope of services is including negotiations with local authorities, and business association both in Russia and Finland. Advising and coaching on project drafting to Tekes (Finland Investment Agency) and Skolkovo (Russian Silicon Valley) as well as other Russian and European technical support and funding organizations. Development of business strategy on enlargement of selling of innovative biotechnology products both on Russian and European markets.
From December 2013 till June 2014	St Petersburg, Russia; Lappeenranta, Finland	Wirma Lappeenranta Oy Ltd (Finland)	International Consultant	Providing advisory services for ENPI “Innovation and Business Cooperation” project on introducing Finnish Innovative and business support infrastructure to Russian entrepreneurs and investors, visit to pharmaceutical factory, matching partenariat events. Compiling the guidelines on Financing, Modernization and IPR issues for Russian and Finnish SMEs. Organizing Invest In Lappeenranta promotion campaign for Russian innovative and conventional SMEs, promotion business opportunities in Lappeenranta, Finland. Consulting and training of Russian SMEs on setting up foreign company, access to financial resources, accessing to local business associations.
From October 2012 till November 2013	St Petersburg, Russia; Lappeenranta, Finland	Wirma Lappeenranta Oy Ltd (Finland)	Head of representative office of Lappeenranta (Finland) in St.Petersburg	Development the inter-regional governmental and university collaboration and business contacts in innovation field. Fundraising. Trade missions. Internationalization of businesses. Business support to companies and organisations. Training of SMES on starting business internationally. Invest In Lappeenranta activities. Working with local authorities in St.Petersburg, Leningrad oblast regions on information services development for local business (G2B) and citizens (G2C). Organizing the series of events for local governments and business. Development the concept of Finnish-Russian innovation cooperation. Participation in management of several Interreg and ENPI projects.

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From July 2011 till November 2013	St Petersburg, Russia; Lappeenranta, Mikkeli, Kouvola, Imatra, Finland	Wirma Lappeenranta Oy	Expert	ENPI Project “ Innovation and Business Cooperation ”. The specific tasks are covering the Promotion of the project, arranging the participation at the Innovation Forums and similar events in Russia and Finland. Development the cooperation between the participating region on three levels (Triple Helix): businesses, universities and local authorities.
From January 2008 till November 2012	St Petersburg, Russia; Lappeenranta, Finland	Lappeenranta City Holding Company Oy Ltd (Finland)	Head of representative office of Lappeenranta and Imatra (Finland) in St.Petersburg	Management of Finnish-Russian Innovation Centre. Development the inter-regional governmental and university collaboration and business contacts in innovation field. Fundraising. Trade missions. Training and advising SMES on starting business internationally. Business support to companies and organisations. Working with local authorities in St.Petersburg, Leningrad oblast regions on information services development for local business (G2B) and citizens (G2C). Organizing the series of events for local governments and business. Development the concept of Finnish-Russian innovation cooperation. Participation in management of several Interreg and ENPI projects.
From January 2010 till February 2012	St Petersburg, Russia; Lappeenranta, Finland	European-Russian InnoPartnership (ERIP)	CEO	General management of the company. Development the cooperation between St.Petersburg and Lappeenranta, spreading up to EU-Russia level. Co-organizer of First EU-Russian Innovation Forum , May 2010, Lappeenranta, Finland. Organizer the number of events in framework of 3rd St.Petersburg International Innovation Forum , Fall 2010, St.Petersburg, Russia. InnoPartnership is involved in ENPI Project application preparation in Southeast Finland-St.Petersburg-Leningrad oblast cooperation space.
From March 2008 (18 months duration)	St Petersburg, Leningrad Oblast Russia; Lappeenranta, Imatra, Mikkeli, Savonlinna Finland	Lappeenranta Business Development (Lappeenranta Seudun Yrityspalvelut Oy) (Finland)	Team Leader	Cross-border cooperation project: ‘From Saimaa to Onega’ development of water tourism in the areas of Southeast Finland and St.Petersburg and Leningrad Oblast. Development the cooperation between the involved regions on local authorities’ level in the sphere of water tourism by transfer of best experience and setting up the professional international association of key players. Setting up the preconditions for the development and harmonization of the water tourism infrastructure stimulation the cross-border tourism and attracting the other Russian and EU regions tourists to visit the cooperating regions area. Development and implementation of the effective information and promotion system for the dissemination the information about the tourist opportunities in cooperating regions, including the tailor-made tourist packages, necessary border crossing, custom and other related information for simple, transparent and safe traveling and recreation.
January-June, 2008	St.Petersburg, Moscow, Cheliabinsk, Russia	Galway University Development Services International (Ireland)	Expert	‘Internationalization of Russian SMEs’ through the Chamber of Commerce Network is a joint initiative of EUROCHAMBRES. Health check visit. Preparation the Internationalization Strategy. Training on fund-raising and project cycle management. Advising to regional Chamber of Commerce on information system development (B2B) for more efficient servicing of members.
From September 2006 till	St Petersburg, Leningrad Oblast, Kaliningrad	Inno AG (Germany)	Key Expert in Regional ICT Strategy	EuropeAid Project “E-Skills for Russian SMEs - II”. Analysis on existing SME support programme. Regional Benchmarking. Development the Recommendations for the local authorities in Northwest Russia on planning and implementing the electronic services for small business.

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December 2007	Oblast, Murmansk Oblast, Arkhangelsk Oblast, Republic of Karelia, Vologda Oblast, Great Novgorod Oblast, Pskov Oblast, Russia			Accounting strong influence of local and federal authorities to operation activities of SMEs, the project worked with the Presidential Envoy to the Northwestern Federal District and with public authorities of nine regions in Northwest Russia Federal District that needed to understand the value of supporting the integration of e-skills in the companies located in their region. This led to the regional ICT policy recommendations (perfectly matching the definition of e-government) for each of the pilot regions. Development of training programmes for SMEs on development of e-Skills. The project also helped the public authorities in the public regions to apply for an e-strategy in order to increase their own performance. E-skills for Russian SMEs II's regional coordinators were appointed by the regional administration and were at the same time responsible for e-government issues in the respective regions and for the regional ICT action plans, as the regional ICT action plans were part of regional e-government strategy.
June-July 2006	Moscow and St Petersburg, Russia	Inno AG (Germany)	Short term non-key expert in networking and partnership	EuropeAid Project “Science and Technology Commercialization”. Analysis and recommendations on e-solutions to develop networking and business opportunities of Russian pilot commercialization centers. Recommendations on introduction of CRM and other ICT based services to the centres' business operations. Recommendations on policy measures to stimulate introduction of e-operations in the technology transfer organisations.
From April 2006 till October 2007	St.Petersburg, Great Novgorod, Arkhangelsk, Petrozavodsk, Russia	Steinbeis GmbH & Co. KG fur Technologietransfer (Germany)	Key Expert, Information and Dissemination	Development of internet based interactive government to business services in Northwest Russia, EuropeAid/117226/C/SV/RU Development of information and project management system, development of dissemination strategy, communication and cooperation with local stakeholders, other relevant projects in Northwest Russia. Coordination the G2B service development in St.Petersburg. Providing training and consulting activities to local governments on implementation of e-services. Advising on G2b and G2C services on municipal level in Lomonosov municipality, St.Petersburg. The guidelines on G2B and G2C services were prepared and introduced for municipality directors. Liaising with ICT related professional organizations, creation of professional partnerships and networks. Networking with E-Karelia, Administrative Capacity Building for Kaliningrad Oblast - EU Projects. Organising and participation in the study tours to Finland, Estonia and Lithuania on best practices learning on European (especially ex Soviet Union republics) experience in implementation of both G2B and G2C services. Study tour was designed and adjusted for representatives of local authorities of Northwest Russia regions.
From April 2006 till October 2007	St.Petersburg, Kaliningrad, Russia	Steinbeis GmbH & Co. KG fur Technologietransfer (Germany)	Key Expert, Information and Dissemination	Administrative Capacity Building for Kaliningrad Oblast – cooperation and coordination of joint events, several speeches on G2B services development, advising on project information system development , advising on web-site content development regarding relations with governments, business and citizens on electronic communication.
From April 2006 till October 2007	St.Petersburg, Petrozavodsk, Russia	Steinbeis GmbH & Co. KG fur Technologietransfer (Germany)	Key Expert, Information and Dissemination	E-Karelia – participation in the final conference, reporting on G2B services development.

Date from – Date to	Location	Company	Position	Description
September 2005 – May 2006	St.Petersburg, Leningrad Oblast, Russia; Lappeenranta, Finland	Non-commercial Partnership “North-West Funding Service Centre”	Senior Consultant, Director of management company	The non-commercial partnership is a spin-off of the Tacis cross-border project ; it was created at the end of the project. Provision of training, policy advise and recommendations to the administration of St Petersburg, Leningrad oblast, and South-East of Finland , on attraction of venture finance to the development of Finnish-Russian joint ventures, simulative measures that shall be implemented for strengthening cross-border collaboration, recommendations on the use of specific IT technologies for making business more efficient. Overall organization management of the non-commercial partnership; project design and management, business development; marketing. Development of services; liaison with Local Authorities and Board of Directors.
November 2004 – May 2006	St.Petersburg, Leningrad Oblast, Russia; Lappeenranta, Finland	Non-commercial Partnership “Northern Dimension ICT Development Network St.Petersburg”	Senior Consultant, Director of Management Company	The non-commercial partnership is a spin-off of the Tacis cross-border project that was created at the end of the project. Policy advise (firstly as the project, then as non-commercial partnership) to the administration of St Petersburg, Leningrad oblast, and South-East of Finland in the field of cross-border collaboration in ICT sector, with the goal to increase competitive of the collaborating Finnish and Russian regions. Development of action plans/measures for Russian and European stakeholders (public authorities) to strengthen cooperation and partnerships in IT sector. Design of joint projects and initiatives for cooperation; creation of professional partnerships and networks. Overall organization management; business development; marketing. Development of services; liaison with Local Authorities and Board of Directors; project design and management.
2003-2005	St.Petersburg, Russia; Lappeenranta, Finland	Oy ManNet Partners (Finland)	Country project coordinator; senior consultant	Tacis Cross Border Cooperation Project “North-West Russian Funding Service Centre” (TACIS_2003_061-018_052). Acted as a country project coordinator. Policy advice on fundraising for SMEs ; project design and management; utilization of specific IT technologies for making business more effective; training design and delivery; capacity building for the relevant public authorities and SMEs. Tacis Cross Border Cooperation Project “Cultural Tourism Bridge” (Tacis/2003/061-033/51) Member of project management group. Project Coacher, partner, supervisor.
2002-2004	St.Petersburg, Russia; Lappeenranta, Finland	Oy ManNet Partners (Finland)	Member of project management group, senior consultant	Tacis Cross Border Cooperation Project “Northern Dimension ICT Development Network” (TSPF/0302/0154). Policy advice to Russian and European stakeholders (local authorities) on strengthening cooperation and partnerships in ICT sector; creation of professional partnerships and networks. Policy advice to the relevant local authorities to introduce relevant measures to stimulate ICT sector development and its international cooperation. Design of ICT policy documents. Liaising with ICT related professional organizations.
2002-2003	St.Petersburg, Russia	St.Petersburg Foundation for SME Development Eurasia Foundation	Regional team leader, consultant	“Development of methodology for monitoring of Small Business development on North-west Russia region” . Overall project management; liaison with public administrations responsible for SME development; set up of criteria for SME development assessment; development of action plans/measures to facilitate SME and economic development in the region.

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May 1998 – May 2003	St.Petersburg, Russia	St.Petersburg Foundation for SME Development	Deputy General Director	Development of Management of Information System (MIS) of the foundation; international projects management; management of IT Group, internal ICT policy development, internal capacity building; work with ICT related professional organizations and local authorities ; business promotion of the Foundation, training design and delivery.
2001-2003	Uzbekistan, Kyrgyz Republic, Tajikistan	International Trade Centre	International Consultant, IT expert	International Trade Centre: UNCTAD/WTO Project "Business Information Review in Central Asia Countries" , funded by Swiss Government. Policy development for trade information exchange for 3 Asian countries; development of Information Keys; benchmarking analysis of existing information resources and information needs assessment thus to identify information gaps. Development of regional action plans for Information Exchange improvement. Liaising with ICT related professional organizations, setting up ICT partnerships and networks. Training design and delivery.
2001-2002	St.Petersburg, Russia; Leiden, France	St.Petersburg Foundation for SME Development	Regional team leader, IT Expert	ENERGIA project (IST-2000-26036), "Extended Network to Eastern Regions Involving Governmental authorities, Industries, Academia". Acted as a Country Partner. Benchmarking analysis of the country readiness to entry into common information society (East, West and Russia). Identification of available means and techniques and existing capacities to derive those techniques. Development of recommendations and action plans for setting up functioning networks and its extension. Liaising with relevant public authorities on different levels.
Feb-May, 2000	St.Petersburg, Moscow, Russia	St.Petersburg Foundation for SME Development	Team leader	IRIS Project "Development of new consultancy and training services in the sphere of e-commerce by St. Petersburg Foundation for SME Development" Design and implementation of the project; liaison with stakeholders at different levels; development of training package on eCommerce, training delivery ; procurement and purchase of equipment
Nov 1998 - May 2000	St.Petersburg, Russia; Lappeenranta, Finland	St.Petersburg Foundation for SME Development	Regional team leader, IT developer	Tacis Cross Border Cooperation Project "Development of the Consulting Centre for the unemployed - SME beginners starting their own businesses with assistance of the St. Petersburg Committee for Employment" TSP/RL/9803/015. Policy advise to the Employment Committee of the local government on new approach to unemployment solution; development of recommendations and action plan to decrease unemployment rate through provision of professional re-training for unemployed and to motivate them for starting up own SMEs. Establishment of partnership with support of Finnish public authorities and companies. Overall project co-ordination (project preparation, planning and coordination, liaison with project partners and other stakeholders, training, consulting, ICT infrastructure development), procurement and purchase of equipment.
1998 – 2000	St.Petersburg, Leningrad oblast, Russia; Mikkeli, Finland	St.Petersburg Foundation for SME Development	Consultant	Tacis Cross-Border Cooperation Projects "The Mid-Nordic-Russian Link to Promote Partnership and Green Technology" TSP/RL/9803/010 and "Development of the Leningrad Oblast Fund for SME Support" TSP/RL/9803/048. Procurement of equipment

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1997-1998	St.Petersburg, Moscow, Tomsk, Russia	St.Petersburg Foundation for SME Development	Local Team- leader	SMERUS-9502, of the St.Petersburg Foundation for SME Development General co-ordination of activities inside the program in the Foundation; policy advice to the relevant public authorities responsible for SME development; development of recommendations for further support of SMEs; provision of business training and consulting for regional SME Development Agencies; preparation of training packages; information support to the project; procurement and purchase of equipment.
Nov 1994 - May 1998	St.Petersburg, Russia	St.Petersburg Foundation for SME Development	ICT Expert	Development of Management of Information System (MIS) of the foundation; management of IT Group, internal ICT policy development, internal capacity building; liaising with ICT related professional organizations and local authorities. Training design and delivery.
August 1995- February 1998	St.Petersburg, Russia; Minsk, Belorus; Kishinev, Moldova; Tbilisi, Georgia; Kyiv, Ukraine; Tashkent, Uzbekistan	St.Petersburg Foundation for SME Development	ICT expert	Co-ordination of Business Communication Centres – Integration Project TACIS Program , Promotion via Internet, Home Page moderation, capacity building for BCC staff. Facilitation of cooperation (information exchange techniques, recommendations to organizations involved in the network on Information Exchange Practices and Policies)/ Training design and delivery.
May 1994	St.Petersburg, Moscow, Russia	St.Petersburg Foundation for SME Development	ICT expert	Establishment of SME Development Agency and Business-Cooperation Centre (DA & BCC) in St. Petersburg (specific responsibilities for marketing and promotion and development of information services for domestic and international clients, including installation and training for new end-users of information systems) in framework of TACIS EU funded project
1991- 1993	St.Petersburg, Russia	International Technology Park Ltd.	Consultant, project Team leader	Innovation Companies promotion and services Development and implementation of Baltic International Technology Park of St. Petersburg (market analysis, functional design, business-planning, development of financial scheme, arrangement of legal and property issues, promotion campaign, launch of pilot projects, advisory services to SMEs, promotion of external relations of SMEs, liaison with local authorities both locally and internationally). Development the network of business and innovation centres in Eastern and Central Europe.

15. Professional Experience Record Number of publications in mass-media, number of reports during the conferences and publications at the Conferences materials

16. Contact details:

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