

#### Name

Kendrick Davis White, US Citizen, (1963), Boston, Mass.

#### Affiliation

Founder & Managing Partner of Marchmont Capital Partners, LLC



#### Expertise

Technology commercialization expert with over 25 years of corporate finance, governance, VC fund management & angel stage investing experience in Russia. Appointed by the State Department as an expert advisor on early stage investing, as a private sector member of the US Russia Innovation Council of High Technology (ICHT), 2008 – 2015.

#### Keywords for participants in the Innovation Workshop

“Our goal is to encourage Russia’s innovation entrepreneurs to leverage the country’s core technology advances toward solving global challenges”

#### Career at a glance



Kendrick White is an experienced senior level executive and entrepreneur with over 25 years of success in high profile leadership roles in emerging market technology commercialization and a proven track record in technology scouting working with top tier global enterprises seeking to form long term R&D partnerships with Russia’s leading research universities.

Kendrick is the Founder and CEO of Marchmont Capital Partners, an investment advisory firm active in Russia since 2005. He is a former Vice Rector for Innovation at Lobachevsky State University of Nizhny Novgorod (UNN) from 2013 to 2015, where he created a comprehensive technology transfer and commercialization infrastructure, including Russia’s first Proof of Concept (POC) Center and the UNN Industry Advisory Board.

During 2016 to 2017, Kendrick worked as an advisor to the UNN Rector, advising the RF Ministry of Science & Education in developing the “NTI University 3.0” program focused on modernizing Russia’s universities. He is currently supporting the National Association of Technology Transfer (NATT) together with MSU, as the head of the International Relations Committee tasked to spread best practices in global IP protection throughout Russia.

During the past 25 years, Kendrick built unique know-how in SME support programs in Russia. Following start-up training work as a US Peace Corps advisor to the Nizhny Novgorod admin (1992-1995), and PWC advisory work on post privatization restructuring (1995-1998), he built a strong VC track record as Director of the EBRD’s \$50M Central Russia Regional Venture Fund, (1998-2005), where he developed numerous profitable projects.

Kendrick completed his MBA in international finance from the Kellogg Graduate School of Management (1990) and has a BA in international economics from Stetson University. He is married with two children and lives full time with his family in his favorite city of Nizhny Novgorod.

